

20/03/2026

**Ref.** LetterOfAgency\_Team Blau GmbH

**To:** Whom it may concern

**Subject:** letter of agency

Dear Sir/Madame,

FZSONICK S.A., with its registered office at Via Laveggio 15, 6855 Stabio (Switzerland), hereby confirms that Team Blau GmbH, with registered address at Hans-Böckler-Str. 99, 80995 München, HRB 146646, represented by Managing Director Mr. Karlheinz Blau, is authorized to operate as an agency for distributors.

The signed agreement authorizes Team Blau GmbH and Team Blau Group Lanka (Pvt) Ltd (Company No. PV 00220770, Directors: Mr. Karlheinz Blau and Mr. Oliver Schöner) to offer and sell the following FZSONICK products and accessories in the Sri Lankan market:

48TL200

Furthermore, we confirm that the personnel of Team Blau GmbH have been duly trained by FZSONICK S.A. to install, commission, and service the above-mentioned products.

This letter does not constitute market exclusivity nor any other obligation of FZSONICK S.A. towards Team Blau GmbH.

This authorization applies exclusively to the territory of Sri Lanka and is valid until 31/12/2026, unless otherwise communicated.

Yours faithfully,

Stabio 20 March 2026

Mario Vona  
Sales manager